

# medmarinas e-newsletter

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### LONG TERM BERTH LEASING PROGRAMME



In our continuous efforts to meet our customer's needs we are introducing a new berth leasing programme concerning a limited number of berths. Our new berthing option allows you to take a Long Term Berth Lease in Gouvia, Zea, Lefkas and Kalamata marinas at very low introductory prices as follows (2005 Price List):

Gouvia Marina - End date 2024

Kalamata Marina- End date 2022

Lefkas Marina - End date 2025

Zea Marina -End date 2025

Marina	Zea	Lefkas	Gouvia	Kalamata
<b>Boat Length</b>	<b>20 YEARS</b>	<b>20 YEARS</b>	<b>19 YEARS</b>	<b>17 YEARS</b>
<b>10m</b>	34.500,00	27.600,00	26.400,00	14.100,00
<b>12m</b>	48.500,00	34.400,00	32.900,00	19.500,00
<b>15m</b>	71.000,00	44.300,00	42.300,00	25.000,00
<b>18m</b>	98.000,00	54.100,00	51.700,00	30.400,00
<b>22m</b>	128.500,00	67.200,00	64.200,00	37.800,00
<b>26m</b>	156.500,00	81.300,00	84.300,00	45.400,00
<b>30m</b>	204.500,00	98.300,00	101.900,00	52.700,00

Prices are in Euro and do not include VAT 19%



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## WHY TAKE A LONG TERM BERTH LEASE?

### GUARANTEED BERTH

It seems nowadays that the number of available berths in the Mediterranean is continually decreasing. Greece has always been an ideal location for yachting either in the Ionian or the Aegean Seas offering a wide variety of choices, thousands islands and beautiful waters. With a Long Term Berth Lease you will get your berth position guaranteed for the number of years in the lease to the marina of your choice.

### ADDITIONAL BENEFITS

But we take it further than that. As a Berth Lease owner you have the opportunity to earn income from your berth when it is vacant. You may sub-let your berth or transfer the unexpired lease to a third party.

The programme also includes 3 months ashore during October to March.

### MED MARINAS CLUB MEMBERSHIP

As a Berth Lease Owner you automatically become a 'Medmarinas Club' Member enjoying considerable discounts on mooring fees in all our marinas and on numerous facilities and services offered.

For more information or to reserve one of these strictly limited number of berths at these introductory prices, you should contact our International Berth Lease Agents:

#### United Kingdom

Chris Gill

Triangle Berth Brokers Ltd.

Tel: 0044 (0) 1256 389723

Mob: 0044 (0) 7973 780821

Email: [triangleberths@aol.com](mailto:triangleberths@aol.com)

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#### Italy

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## CO-OPERATION WITH A DYNAMIC OIL COMPANY ELIN YACHTING - MED MARINAS CLUB SPONSOR

**K&G Med. Marinas Management** has proceeded to a co-operation with **elin yachting**, which is a division of ELINOIL specialised in fueling yachts.

elin yachting is the major sponsor of Med. Marinas Club which offers many benefits to our customers.



elin yachting enjoys a dominant market share in most of marinas in Attica. With a fueling station at Lefkas marina and an extensive network of 110 fueling stations all over Greece, elin yachting is ready to provide solutions to any problem related to fuels and lubricants for your yacht.

On top of that, it is the only company to provide unequalled services and products consistently, all over Greece, such as:

- Top quality fuels
- Fuel Sample.
- The right quantity of fuel.
- Protection of your yacht by using special covers during fueling.
- Protection of the environment by using special anti-pollution devices in case of spills and marine pollution.

Med. Marinas Club members will have special discount vouchers on elin yachting lubricants.

